



HANI SOLEMAN AL-HASSOUN

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PERSONAL DATA:

Full Name: Hani Soleman Al-Hassoun

Nationality: Syrian

Sex: Male

Marital Status: Married

Number of Children: Three (two girls and one boy)

Date of Birth: 5 / 1 / 1981

Military Service: Exempt.

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EDUCATION & CERTIFICATES

- Ph. D. (Agric. Economics, Operations Research), Faculty of Agricultural Engineering, Damascus University, Syria, 2022.
- Ms. C. (Rural Development Economics), Department of Agricultural Economics, Faculty of Agricultural Engineering, Damascus University, Syria, 2015.
- B. Sc. Agric. Sc. (Agric. Economics), Faculty of Agricultural Engineering, Damascus University, Syria, 2006.

INDEPENDENT NATIONAL EXPERTISE CONTRACTS:

1. Consultancy/Assignment Contract, A National Expert in Market Assessment with FAO organization, to implement the study "Market Assessment for selected value chains under the vegetable, dairy and poultry sectors in targeted governorates of Syria", in the framework of FAO's Project on Building Local Resilience in Syria (BLRS), in the favor of FAO, Syria, (September 2022, December 2022).
2. Consulting Contract for implementation of the study "Analysis of the Current Reality of Agricultural Sector in Damascus Ghouta and the Ways to Restore Economic Activity", For the Directorate of Agriculture and Agrarian Reform in Damascus and its countryside, 2021.
3. Consulting Contract for implementation of the study "The Damascene Rose: A Technical, Economic Study of The Reality of Cultivation, Industry, And Marketing of Damascene Rose in Al-Marah Village in Rural Damascus, And Evaluation of Al-Marah Association for Revival and Development of Damascene Rose from Beneficiaries View

and the Association Itself", For the Directorate of Agriculture and Agrarian Reform in Damascus and its countryside, 2020.

QUALIFICATIONS & CERTIFICATES

- Statistical analysis using SPSS program, Research Centre, Hama, Syria, 2008.
- Rules of writing and presentation of scientific research results, 2010.
- Preparation of economic, social studies, and statistical analysis, 2010.
- Computer Maintenance, 2011.
- Adoption, Impact, assessment, Policy, and Value Chain Analysis, ICARDA, Aleppo, 2011.
- Production Economics, GCSAR, Damascus, 2014.
- ICDL Certificate, Damascus, 2016.
- PMD Pro1 Certificate Course, 2018.

EMPLOYMENT

1) Job title: Consultant/Statistical Analyser at Innovative Beginning (IB), Damascus, Syria.

Dates of employment: May 2014- May 2016.

- It is a company works with agencies and corporations like the UN agencies and other humanitarian groups in Syria. My role was to take the lead of the company and analysing data, developing related reports.

2) Job title: Consultant/Statistical Analyser at AFKAR for Trading and Consulting Services, Damascus, Syria.

Dates of employment: May 2016- till now.

- It is a company works with agencies and corporations like the UN agencies and other humanitarian groups in Syria. My role was to take the lead of the company and analysing data, developing all related reports.

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- **Tasks and responsibilities at AFKAR:**

Project Manager for the following projects in AFKAR:

1. Market Assessment (Livelihood) - HOMS and HAMA Governorates in Syria, (For UNHCR, Homs Office), (2019).
2. Third Party Monitoring Services in Hassakeh Governorate, Raqqa Governorate, Deir Ezzor Governorate, (For UNHCR, Qamishli Office), (2018-2019).
3. Evaluation of UNICEF's Back to Learning Initiative in Syria, (For UNICEF Head office, Damascus), (2018).
4. Market Survey in cooperation with JAFRA Foundation for relief and youth development, (For UNRWA), (2015).

5. Monitoring and Evaluation of the Implementation of Blanket Supplementary Feeding Programme (BSFP) and voucher Programme for Pregnant and Lactating Women (PLW), (For WFP), (2015).
 6. Evaluation of United Arab Emirates-Ministry of International Cooperation and Development (MICAD) - Support to the UNICEF humanitarian response in Syria, (For UNICEF), (2015).
 7. MTN Tele-Communication Services Promotion, (For MTN Syria), (2016).
 8. Updating UNHABITAT's Database about Urban Information in Syria (Phase II), (For UNHABITAT), (2016).
 9. Community Participation and Raise Awareness about Proper Nutrition to Mothers and Children and Working Against Malnutrition, (For The Syrian Commission for Family and Population Affairs), (2016).
 10. Study on "Child Labor and Worst Forms of Child Labor", (2016).
 11. Fast Participatory Research Training for DRC staff in 5 locations, (2017).
 12. Long Term Arrangement for Third Party Technical Facilitators Management in All 14 Syrian Governorates (Backup LTA with UNICEF), (2017).
 13. Reviving Syrian Traditional Crafts, (2017).
 14. Evaluation of Damascus International Fair (59)TH and the Activities held during it; from the Viewpoint of Visitors and Participants in it, (For the Administration of Damascus International Fair) ,(2017).
 15. Evaluation of Insurance Reality in Syria, (For the Insurance Supervisory Authority in Syria), (2017).
- 3) **Job title:** Consultant expert at AFKAR Foundation for Social Development, Damascus, Syria.

Dates of Employment: September 2021 - till now.

- AFKAR Foundation for Social Development is a private, non-profit organization with an independent legal entity. AFKAR foundation is independent, registered and licensed to operate in the territory of the Syrian Arab Republic, in accordance with the provisions of the law for private foundations and Institutions No. (93) of 1958, and in accordance with universally recognized human principles, values and practices. It is classified by the Ministry of Labor and Social Affairs in Syria by work field, as an institution that works and contributes to social development in the fields of education, empowerment, and social services.

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- **Tasks and responsibilities at AFKAR Foundation:**

Consultant expert for:

1. Designing community initiatives.
2. Designing foundation's community project proposals with governmental and non-governmental institutions.

3. Managing and following up the implementation of initiatives and projects implemented by Foundation's volunteer team.

4. Implementing impact assessment studies to all projects and initiatives implemented by AFKAR Foundation.

4) Job title: Director of Projects/Consultant/Statistical Analyser at Massader for Economic Development Consultancy, Damascus, Syria.

Dates of Employment: May 2020- till now.

- Massader is a company works with agencies and corporations like the UN agencies and other humanitarian groups in Syria. My role is supervising and managing the implementation of company's projects, in addition to providing support and consultations to complete the implementation of those projects with organizations and companies, data analysis and evaluation of services, developing related reports.

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Web Site: www.massader-sy.com

- **Tasks and responsibilities at Massader:**

Project Manager for the following projects in Massader:

1. Leading the design and Implementation of Mapping Economics Activities in Syria, (For UNDP), (2020-2021).

5) Job title: Researcher, Head of Economic Studies Division at the administration of Socio-Economic Researches, General Commission for Scientific Agricultural Research, Damascus, Syria.

Dates of employment: 2011 till now.

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Email: h.althasoun@gcsar.gov.sy

Web Site: www.gcsar.gov.sy.

6) Job title: Researcher, Head of Investment of Research Results Department at the administration of Socio-Economic Researches, General Commission for Scientific Agricultural Research, Damascus, Syria.

Dates of employment: 2020 till 2022.

Address: Damascus, Hijaz Square, Syria.

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Email: h.althasoun@gcsar.gov.sy

Web Site: www.gcsar.gov.sy

7) Job title: Researcher, Head of Socio-Economic Division at Hama Research Centre, General Commission for Scientific Agricultural Research, Damascus, Syria.

Dates of employment: June 2009 - November 2011

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Email: h.althasoun@gcsar.gov.sy

Web Site: www.gcsar.gov.sy

8) Job title: Head of the Informatics and Publishing Division at Hama Research Centre, General Commission for Scientific Agricultural Research, Hama, Syria.

Dates of employment: September 2008 - November 2011.

Address: Hama, Syria.

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Web Site: www.gcsar.gov.sy

RESEARCHES PARTICIPANT IN ITS IMPLEMENTATION:

- 1) Research "Study of the Economic Feasibility of Using Organic Fertilization on Spring Potato Crop in the Medial Region, Hama", (2007-2008).
- 2) Research "Analysis for the Production and Economic Reality for Beekeeping in the Governorates of Homs, Hama and Idlib", (2007-2008).
- 3) Research "The Economic Impact of Distribution Improved Sheep and Rams to Improve Herd's Breeders and Increase their Production of Milk, Meat", (2007- 2008).
- 4) Research "study The Reality of The Production and Supply of Sugar Beet in The Central Region", (2007-2008).
- 5) Study Of Factors Affecting the Adoption of Modern Irrigation Technologies in The Central Region", (2009-2010).
- 6) Research "Study the Impact of Agricultural Holdings Fragmentation Phenomenon on Adoption of Modern Agricultural Techniques in The Province of Hama", (2009-2011).
- 7) Research "The Effect of Changes in Costs and Prices on The Grains' Cropping Pattern in Hama, (2008-2011)", My Master Research.
- 8) Research "The Economics of Beekeeping and Its Impact on Agricultural Production", (2015-2017).
- 9) Research "Evaluation and Improvement of Milk Production and Marketing in Hama Governorate", (2016, 2017).
- 10) Research "Continuous Assessment of The Agricultural Sector in The Light of Crisis", (2017).
- 11) Research "The Economic and Social Implications of The Use of Renewable Energies in Syrian Agriculture", (2016, 2017).
- 12) Research "Economic Feasibility Study for Farming Rosa Damascena", (2015-2016).
- 13) Research "Using Linear Programming to Achieve the Optimum Cropping Pattern in Hama Governorate", (2017-2022), My Ph. D Research.

PUBLICATIONS:

1. Published research entitled "Factors Affecting the Adoption of Modern Agricultural Techniques on Wheat Cropping in Hama Province /Syria", Journal of Al-Baath University, Homs, Syria, 2015.
2. Published research entitled "Impact of the changes in the costs and prices of farming barley in Hama", Damascus University Journal for The Agricultural Sciences, Damascus, Syria, 2015.
3. Published research entitled "The Changes Impact of The Costs and Prices in The Farming for Wheat in Hama", Egyptian Journal of Agricultural Economics, Cairo, Egypt, 2015.
4. Analytical Study of the Most Important Factors Affecting Empowerment of Rural Women in Daraa, Syria, 2019.
5. Published research entitled "Factors Affecting Poverty Economically During the Syrian Crisis", Syrian Journal of Agricultural Research (SJAR), Damascus, Syria, 2020.
6. Published research entitled "The Optimal Summer Cropping Pattern Maximizing Total Production Value in Hama Governorate", Journal of Al-Baath University, Homs, Syria, 2021.
7. Published research entitled "The Optimal Winter Cropping Pattern Maximizing Total Production Value in Hama Governorate", Damascus University Journal for The Agricultural Sciences, Damascus, Syria, 2021.
8. Published research entitled "The Optimal Summer Cropping Pattern Minimizing Water use in Hama Governorate", Research Journal of Al-Furat University, Deir Ezzor, Syria, 2021.
9. Published research entitled " The Reality of Cultivation, Manufacturing, And Marketing of The Damascene Rose Products in Al-Mrah", Syrian Journal of Agricultural Research (SJAR), Damascus, Syria, 2022.
10. Published research entitled " The Optimal Winter Cropping Pattern that Minimizing Agricultural Irrigation Water Quantities in Hama Governorate", Syrian Journal of Agricultural Research (SJAR), Damascus, Syria, 2023.

TRAINING COURSE AND ACTIVITIES:

➤ As a Trainee:

- 1) Training Course in "Statistical analysis using SPSS program", held at Salamia Research Center, Hama, Syria, 2008.
- 2) Training Course about "The Rules of Writing and Presentation of Scientific Research Results", held at the Agricultural Hama Research Center, Hama, Syria, from 21 February to 23 February 2010
- 3) Training Course in "Basis of Preparation Economic, Social Studies, And Statistical Analysis of Agricultural Research", held at Joseh Alkhrab Research Center, Homs, Syria, 2010.

- 4) Training Course about "Computers Maintenance", held at General Commission for Scientific Agricultural Research, informatics department, from 27 February to 3 March, Duma, Syria, 2011.
- 5) Training Course on "Adoption, Impact, Assessment and Policy and Value Chain Analysis" held at The International Center for Agriculture Research in the Dry Areas (ICARDA) Aleppo, Syria, from 20 November 2011 to 01 December 2011.
- 6) Three Training Courses in English language, Courses (108 &109 &110) held at English Language Training Center, Damascus, Syria, from 09 September 2013 to 30 June 2014.
- 7) Training Course on "the Foundations of Economics Production" held at General Commission for Scientific Agricultural Research, Administration of Economic and Social Studies Research, Directorate of Agricultural Extension, Damascus, Syria, from 21 September 2014 to 25 September 2014.
- 8) Training Course on "The Relationship Between Probabilities and Testing of Statistical Assumptions" held at General Commission for Scientific Agricultural Research, Administration of Economic and Social Studies Research, Directorate of Agricultural Extension, Damascus, Syria, (6-8) April 2015.
- 9) Training Course on "Parametric and Non-Parametric Statistical Tests" held at General Commission for Scientific Agricultural Research, Administration of Economic and Social Studies Research, Hijaz, Damascus, Syria, During (14-16) December 2015.
- 10) Training Course on "Development Project Management (PMD Pro1)" program, Center for Career Guidance and Entrepreneurship, Damascus, Barza Residences, during the period (30 August 2018 – 22 November 2018).

➤ **As a Trainer:**

- 1) Participation as Trainer in a Course on "Statistical Analysis Using SPSS Program", held at General Commission for Scientific Agricultural Research, Administration of Economic and Social Studies Research, Directorate of Agricultural Extension, Damascus, Syria, from 29 May 2017 to 31 May 2017.
- 2) Participation as a Trainer in a Course on "Statistical Analysis Using the SPSS Program", held at General Commission for Scientific Agricultural Research, Administration of Economic and Social Studies Research, Directorate of Agricultural Extension, Damascus, Syria, (29-31) May, 2017.
- 3) Participation as a Trainer in a Course on "Methods of Processing and Entering field data", implemented in the Land Directorate Laboratory, Natural Resources Survey Project, within the Value Chain Analysis project for Shami Goats, implemented with the Livestock Development Project and FAO, during the period (16-17) October 2019.
- 4) Participation as a Trainer in a Course on "Economic Feasibility Studies", held at General Commission for Scientific Agricultural Research, Administration of Economic and Social Studies Research, Hijaz, Damascus, Syria, During (28-30) March 2021.

WORKSHOPS, AND SYMPOSIUMS AND MEETINGS:

- 1) Participant in the Seventh Conference of General Commission for Scientific Agricultural Research, Syria, Damascus, from 03 August 2009 to 04 August 2009, research " Study of

the Economic Feasibility of Organic Fertilization on Spring Potato Crop in Medial Region, Hama, (2007-2008).

- 2) Participant in the Eighth Conference of General Commission for Scientific Agricultural Research, from 29 September 2010 to 30 September 2010, research "Analysis for the Production and Economic Reality for beekeeping in Homs, Hama and Idlib governorates, (2007-2008).
- 3) Participating in Conduct a Socio-Economic Evaluation of the Badia Development project in Hama and Homs, Syria, from 27 April 2009 to 30 April 2009.
- 4) Participant in the 11th Conference of General Commission for Scientific Agricultural Research, Syria, Damascus, from 22 may 2016 to 24 may 2016, research " "The effect of Changes in Costs and Prices on the Cropping Pattern for Grains in Hama".
- 5) Participant in the first Summit on Food Safety and Quality, University of Hama, Hama, Syria, from 17 November 2016 to 23 November 2016, research "Measuring Consumer Awareness About Food Safety and Studying the Factors Affecting It".
- 6) Participant in the 13th Conference of General Commission for Scientific Agricultural Research, Syria, Damascus, from 15 May 2022 to 17 May 2022, research " The Reality of Cultivation, Manufacturing, And Marketing of The Damascene Rose Products in Al-Mrah".

KEY SKILLS

- Communication Skills.
- Very Good Knowledge About Economic Sciences
- Practical Experience in Managing Field Teams, Planning and Coordination to Complete Its Work and Tasks, Monitoring and Evaluating Performance, And Securing Its Work Facilities.
- Data analysis, reporting.
- Analytical Thinking, Showing Initiative and Solving Problems.
- Motivated /Goal-Oriented Personality.
- Organised, Hardworking, Ability to Withstand Work Pressure.
- Good Experience in my country regions SYRIA and its inhabitants.
- Working Well in a Team.
- Good Experience Using Statistical Programs (SPSS, Genestat, Excel Solver) And IT.
- Practical Experience Using Operations Research Programs (Tora, Lindo, lingo, Excel Solver).
- Practical Experience in Designing and Conducting Surveys of All Kinds, Data Processing and Statistical Analysis.
- An Expert in Designing and Adjusting Electronic Questionnaires Between Their Private Platforms and The Associated Peripherals of Field Team on The Most Important Specialized Sites Such as Kobo Toolbox, Google Questioner, Survey Monkey...etc.
- Practical Experience in Conducting Rural Surveys, Data Processing and Analysis.

- Practical Experience in Processes and Field Services for Annual Crops and Some Fruit Trees.
- Practical Experience in Computer Maintenance (Hardware & Software).

LANGUAGE:

- **Mother tongue:** Arabic
- **English:** Good at writing, reading, and speaking.

REFERENCES:

Reference Name	Institution/Organization	Job Title	Contact Info.
Mr. Jameson Zvizvai	FAO/ Damascus H.Q	Agriculture-based Livelihoods Coordinator and Sector Co-Coordinator at FAO	Jameson.Zvizvai@fao.org
Ms. Rasha Faraj	FAO/ Damascus H.Q	Smallholder Support Programme Project Manager	Rasha.Faraj@fao.org +963-995-433-268
Dr. Mwaffaque jbour	General Commission for Scientific Research	Debuty Director General	jbour150274@gmail.com +963-988-815-092
Eng. Arfan Ziadeh	Directorate of Agriculture and Agrarian Reform in Damascus and its Countryside	The Director	Ziadeharfan@gmail.com +963-944-225-122
Mr. Waddah Kayal	AFKAR for Trading and Consulting Services	Director General	w.kayal@afkar-sy.com +963-944-215-377
Dr. Bahaa Al Rakamani	UNHCR/ Homs Sub-office	livelihood and Economic Ecology Associate	alrakama@unhcr.org +963-993-389-044
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Ahmad Khalil	UNHCR/ Qamishli Sub-Office	Director of the Contracts Department	khalilah@unhcr.org +963-993-364-979
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Mr.Tammam Yahia	UNDP/ Damascus H.Q	Programme Specialist Economic Development and Livelihoods	tammam.yahia@undp.org +963-958-880-087
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Mr. Waddah Kayal	AFKAR for Trading and Consulting Services	Director General	w.kayal@afkar-sy.com +963-944-215-377

Damascus, 12th February 2023.